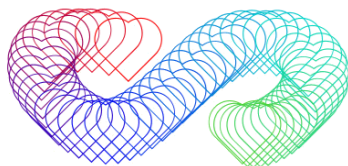


OSAKA, KANSAI, JAPAN

EXPO
2025



心から心へ
FROM HEART TO HEART
SLOVENIA
スロベニア

OFFICIAL PARTICIPANT SLOVENIA



Slovenian Wood and Furniture companies delegation in JAPAN

September 17 – 25, 2025



REPUBLIC OF SLOVENIA
MINISTRY OF ECONOMY,
TOURISM AND SPORT



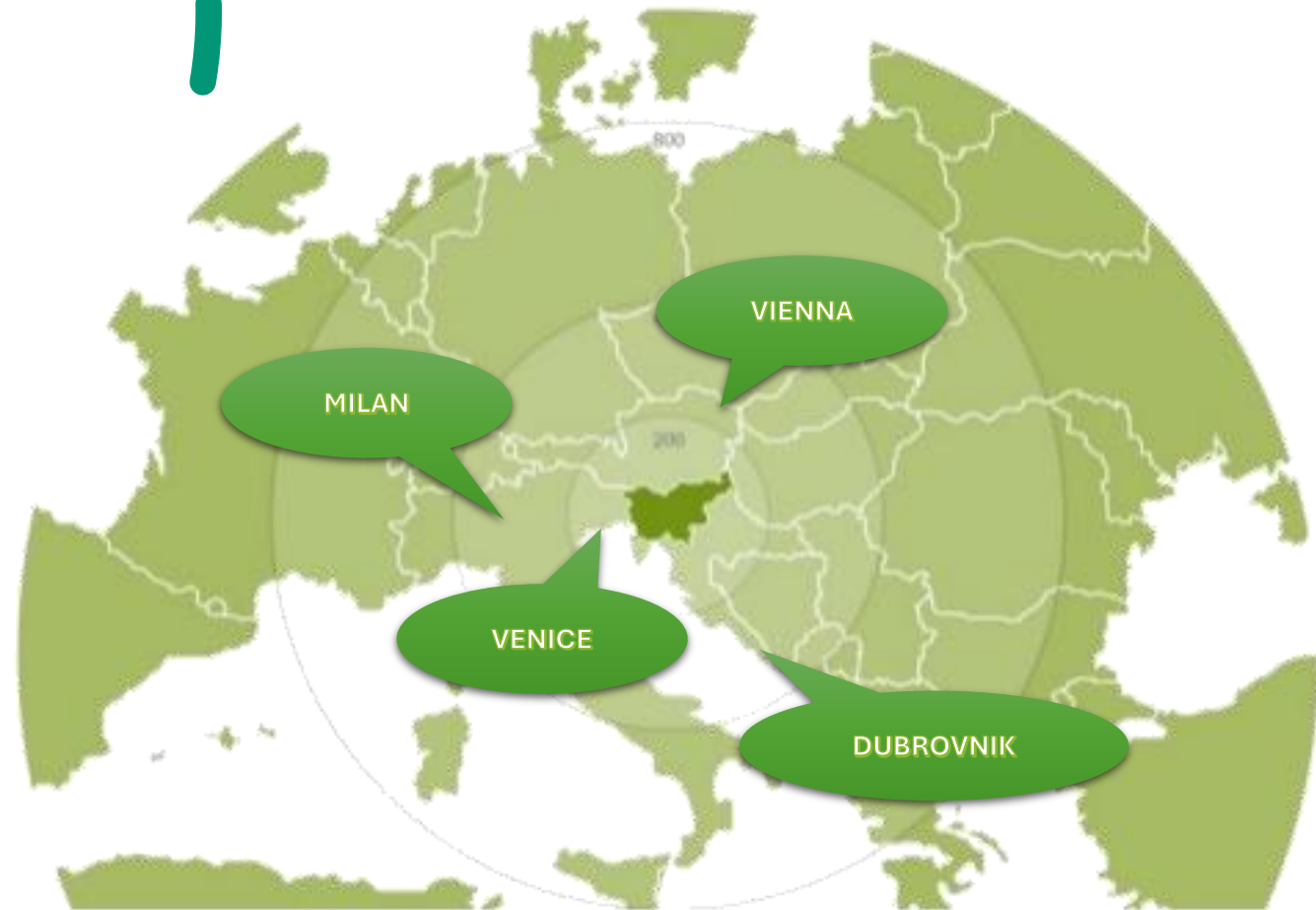
The delegation is partially financed by the Ministry of Economy, Tourism and Sport of Republic of Slovenia.

I FEEL
SLOVENIA

Green. Creative. Smart.



AT THE CROSSROADS OF THE
MAIN EUROPEAN ROUTES



I FEEL
SLOVENIA

Green. Creative. Smart.

Friendly growth environment (2023 est.)

GDP, real growth rate

1,6 %

GDP

\$ 68 B

GDP per capita
(OECD, high-income)

\$ 32,000

91% of EU-28 average

EU, euro-area, OECD
member



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High dependance on exports (2023 est.)

Export share in GDP

91%

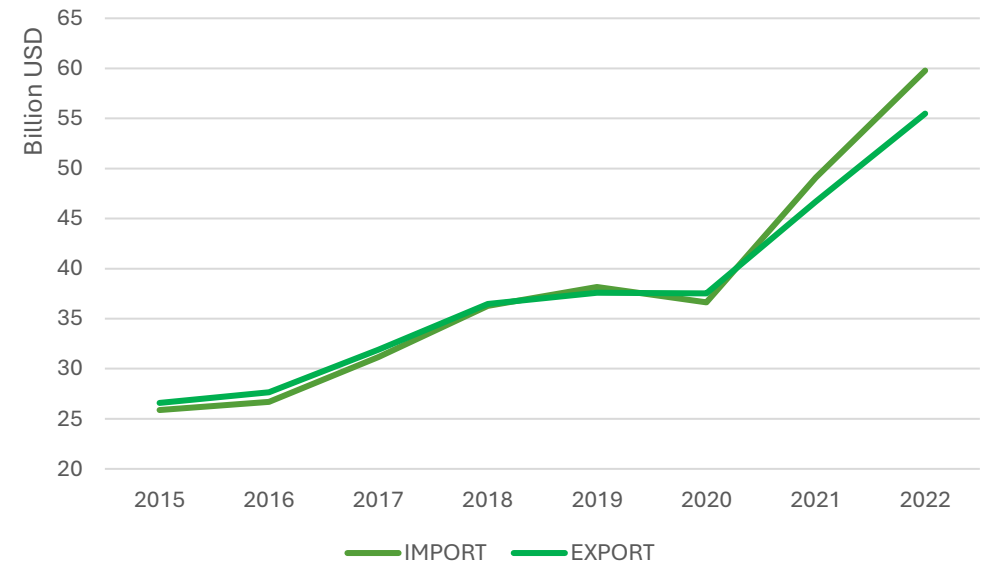
Value of Export

\$ 59 B

Slovenia exported most goods to;

- Switzerland (21%)
- Germany (15%)
- Italy (11%)
- Croatia (8%)
- Austria (7%)

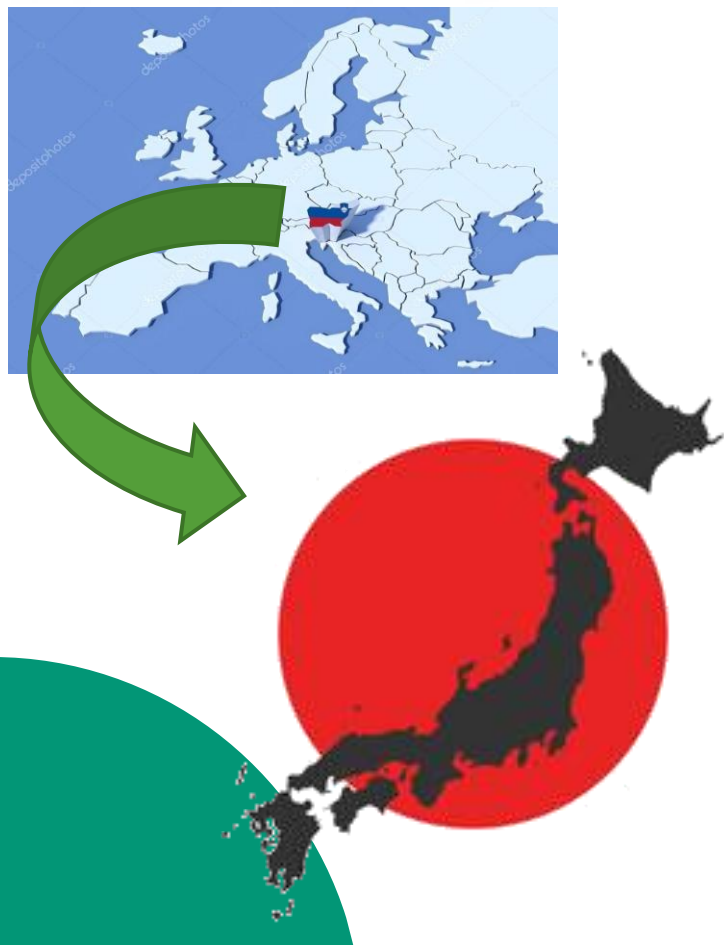
EXPORT AND IMPORTS, SLOVENIA in USD



Source: Statistical Office of the Republic of Slovenia

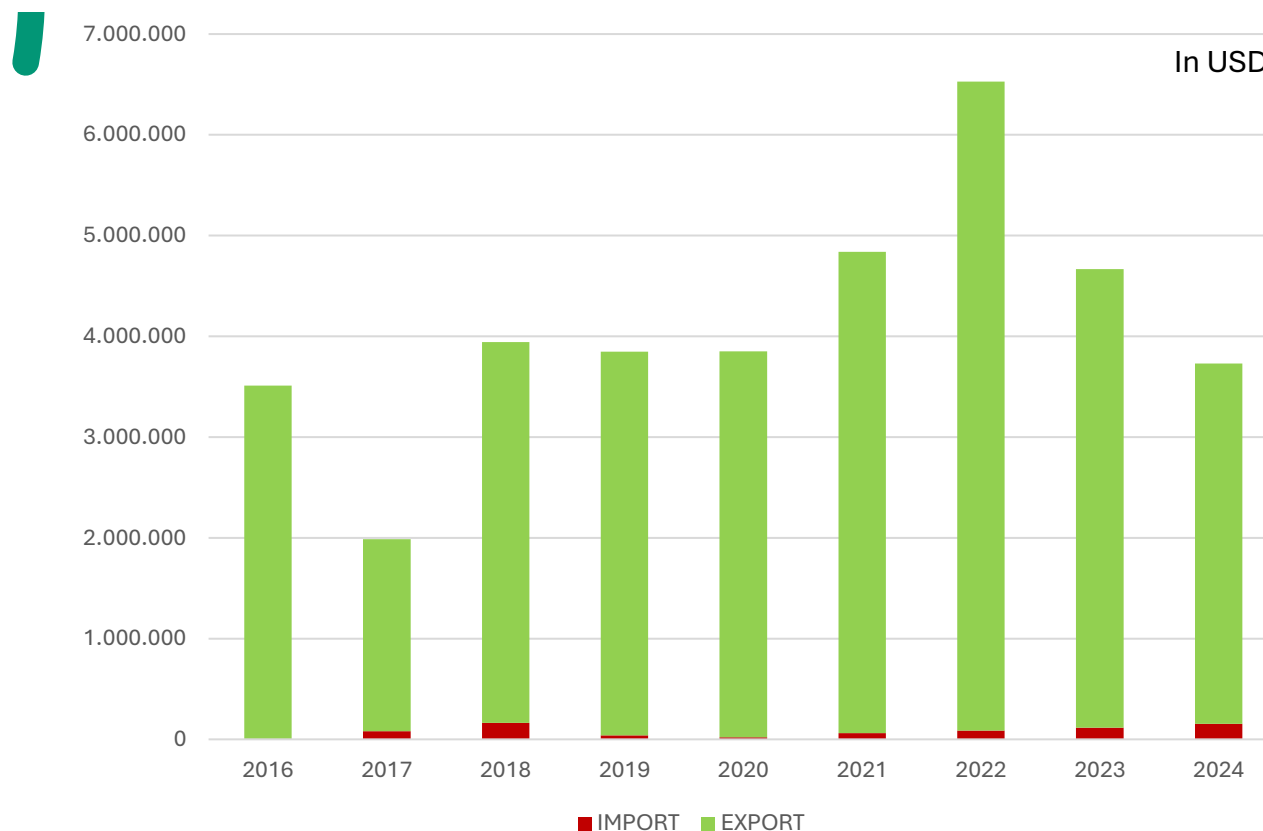
I FEEL
SLOVENIA

Green. Creative. Smart.



Export of Slovenian Furniture and wood products to JAPAN

3,7 million \$ in year 2024



Source: Statistical Office of the Republic of Slovenia

Goals of wood & furniture companies



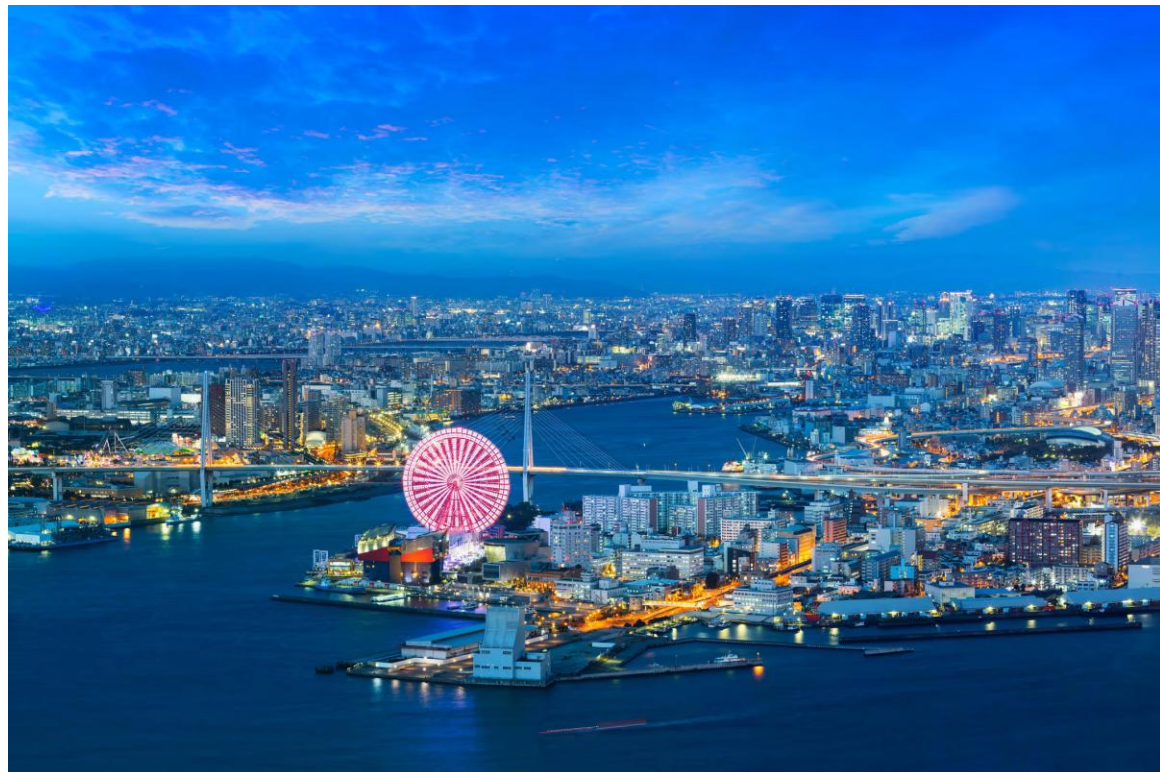
Target market segments

End consumers and business/institutional clients, with a strong focus on sustainability, functionality, and tailored solutions:

- Ecological construction projects.
- Wooden windows, entrance and interior doors and pallets.
- Contract and custom-made furniture for healthcare, hospitality, education, offices and residential use.

Targeted contacts

Trade channels (wholesale/retail/timber), design influencers (architects & interior designers), and project decision-makers (developers, agents, investors, contractors).



Wood & furniture companies

High quality European products, custom made, high reliability.

1. CBD d.o.o.
2. Lesna vrata d.o.o.
3. Gašper Trženje d.o.o.
4. Lesoteka d.o.o.
5. Mizarstvo Florjančič d.o.o.
6. Mlinar pohištvo d.o.o.
7. Atrium novi interieri d.o.o.
8. Tajhmajster d.o.o.
9. Mizarstvo Lavre, Martin Lavre s.p.
10. KOROŠKA KGZ z.b.o.

Goals of IT companies

Target market segments

Industrial sectors (wood/timber, manufacturing) and corporate sectors (retail, HR, digital transformation), with a strong emphasis on efficiency, automation, and sustainability.

Targeted contacts

Industry-specific partners (wood, tools, biomass/energy) and general business collaborators (service providers, agencies, organizations).



Companies

High quality European IT solutions, custom made, high reliability.

11. Trilobit d.o.o.
12. LordsOfTheBoards d.o.o.
13. AMPD d.o.o.
14. Tadej Konkolič s.p.
15. Cencen d.o.o.
16. Matej Zlodej s.p.
17. Žan Fridau s.p.
18. Fontes d.o.o.





Annual Sales: 5 M EUR

Export share: 10-20%

No. of employees: 13

Year of establishment: 2006

MAIN PRODUCTS:

Static and seismic design, construction and implementation of larger and specific structures in the cross-laminated (X-Lam) solid wood system with an emphasis on earthquake resistance.

In cooperation with manufacturers of cross-laminated (X-Lam) wooden solid panels, we design solutions for modern, ecological, energy-saving and earthquake-proof construction of both single-family houses and multi-apartment, multi-storey, commercial and industrial buildings.

LOOKING FOR:

CBD d.o.o. – your partner in ecological construction from the conceptual design, static and structural design to the implementation of wooden structures.

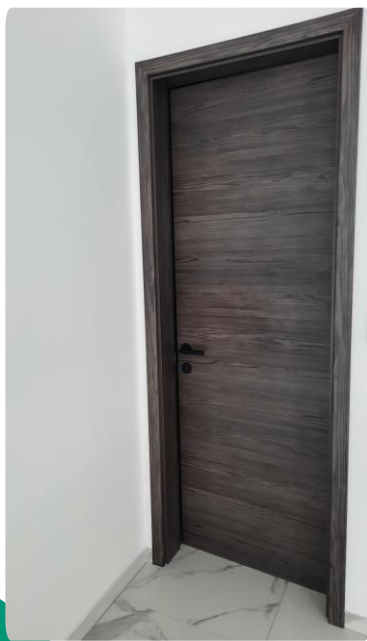
CONTACT:

dr. Bruno Dujič, Director

M: +386 41 842 752

E: bruno.dujic@cbd.si

W: <https://www.cbd.si>



Annual Sales: 6 M EUR

Export share: 20%

No. of employees: 70

Year of establishment: 2012

MAIN PRODUCTS:

Interior doors, frames and wooden windows – premium Slovenian quality.

Interior doors are manufactured in many different versions – Venners, CPL doors, Color doors, Decors, Fire resistant doors and various other door variations.

Production is suitable to meet requirements of wholesale, retail sales customers and all construction design requirements.

LOOKING FOR:

Partners for wholesale and retail sales, architects, contracts.

CONTACT:

Mr. Gorazd Ulbl, Managing Director

M: +386 51 438 980

E: gorazd.ulbl@lesna-vrata.si

W: <https://www.lesna.si>



Annual Sales: 7 M EUR

Export share: 5%

No. of employees: 64

Year of establishment: 1971

MAIN PRODUCTS:

High-quality windows and entrance doors made of wood, wood-aluminium and laminated wood elements for windows and doors industry

LOOKING FOR:

Long-term cooperation with wholesalers or specialist traders for windows, doors and laminated wood for windows.

CONTACT:

Mr. Jurij Gašper, authorized officer

M: +386 31 655 276

E: jurij.gasper@gasper.si

W: <https://www.gasper.si>



Annual Sales: 16 M EUR

Export share: 26%

No. of employees: 89

Year of establishment: 1989

MAIN PRODUCTS:

A wood processing company with its own sawmill and further processing of wood into products such as pallets, wooden transport crates and transport slats, all made completely according to the customer's measurements.

LOOKING FOR:

Timber merchants, timber and logistic companies.

CONTACT:

Mr. Žan Pritrznik, Director

M: +386 51 332 421

E: zan.pitrznik@lesoteka.si

W: <https://www.lesoteka.si>



Annual Sales: 4,5 M EUR

Export share: 70%

No. of employees: 50+

Year of establishment: 1990

MAIN PRODUCTS:

Custom-made contract furniture for healthcare, hospitality, education, and office environments. We deliver tailored interior solutions in collaboration with architects, designers, and investors — with a focus on function, aesthetics, and long-term durability.

LOOKING FOR:

Partnerships with architecture firms, interior designers, project developers, and procurement agents seeking a reliable European supplier of high-quality, made-to-measure furniture in small to medium series. Open to OEM cooperation and long-term strategic partnerships.

CONTACT:

Mr. Robert Florjančič, CEO

M: +386 41 348 648

E: robert@florjancic.eu

W: <https://www.florjancic.eu>





Annual Sales: 1,5 M EUR

Export share: 20%

No. of employees: 20

Year of establishment: 1964

MAIN PRODUCTS:

We design and manufacture bespoke kitchen systems and interior furniture for residential living. Each piece reflects a thoughtful balance of form, function, and atmosphere — rooted in local craftsmanship and made entirely in Slovenia. Our kitchens are built to elevate daily life, through carefully selected materials and timeless design.

LOOKING FOR:

We welcome collaboration with architects, interior designers, boutique developers, and premium kitchen retailers who seek a dependable European partner for custom-made kitchens and tailored interior solutions. Ideal for projects where aesthetic precision and enduring quality matter most.

CONTACT:

Ms. Mojca Mlinar, CEO

M: +386 51 424499

E: mojca@mlinar-mlinar.si

W: <https://www.mlinar-mlinar.si>



ATRIUM

Annual Sales: €3.5 million

Export Share: 60%

Number of Employees: 40

Year of Establishment: 1989

MAIN PRODUCTS:

Custom-made furniture and individual project solutions in collaboration with architects and investors (offices, hotels, hospitals, dormitories, etc.)

LOOKING FOR:

B2B cooperation with engineering companies, architects, investors, and other professional partners.

CONTACT:

Mr. Žan Knehtl, Director

M: +386 41 746 015

E: zank@atrium-pohistvo.eu

W: <https://www.atrium-pohistvo.eu>





Annual Sales: 1,5 M EUR

Export share: 0%

No. of employees: 9

Year of establishment: 2016

MAIN PRODUCTS:

Interior furniture and doors for homes and business premises.

LOOKING FOR:

Interior designers, architects.

CONTACT:

Mr. Tomaž Tajhmajster, Director

M: +386 31 521 450

E: mizarstvo@tajhmajster.si

W: <https://www.tajhmajster.si>



Mizarstvo
LAVRE

Annual Sales: 0,4 M EUR

Export share: 10%

No. of employees: -

Year of establishment: 1952

MAIN PRODUCTS:

Interior furniture for homes and business premises, medical furniture, libraries,...

LOOKING FOR:

Interior designers, architects, agents

CONTACT:

Mr. Martin Lavre, Director

M: +386 31 417 008

E: info@lavre.si

W: <https://www.mizarstvo-lavre.com>





Annual Sales: 45 M EUR

Export share: 10%

No. of employees: 135

Year of establishment: 2001

MAIN PRODUCTS:

The cooperative's main activities are the purchase and sale of milk, livestock and wood, also in own stores.

LOOKING FOR:

Timber traders and brokers.

CONTACT:

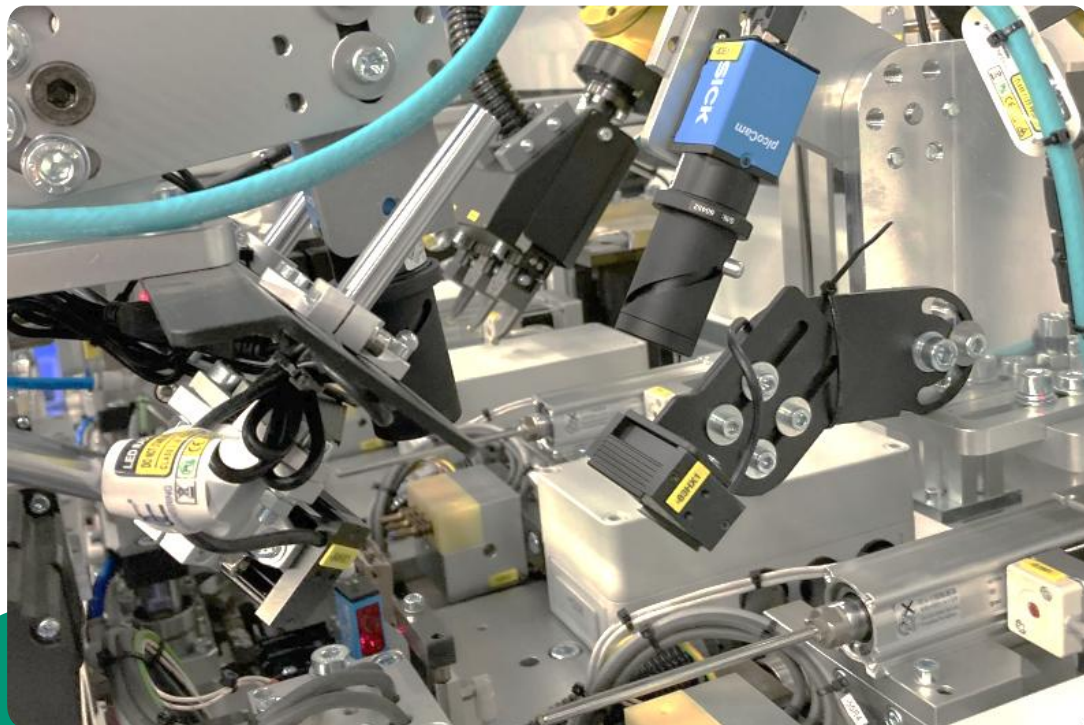
Ms Metka Gašper, Deputy Director

M: +386 2 88 46 000

E: metka.gasper@kkgz.si

W: <https://kkgz.si/>

TRILOBIT



Annual Sales: 0,3 M EUR

Export share: 30%

No. of employees: 8

Year of establishment: 2016

MAIN PRODUCTS:

High capacity wood scanner based on deep learning for automated quality control in wood industry.

Trilobit Vision → Ensure 100% quality, minimise recalls and optimise production efficiency.

LOOKING FOR:

Agents, wood companies and tool manufacturers.

CONTACT:

Mr. Janez Trilobit, Director

M: +386 31 894 328

E: janez.trilobit@trilobit.si

W: <https://trilobit.si/>



MAIN PRODUCTS:

The **Library of Boards** is an innovative AI-powered software solution that transforms wood processing by enhancing speed, precision, and efficiency. It empowers the Lords of the Boards (LoB) wood scanners, delivering exceptional accuracy in defect detection and material optimization.

LOOKING FOR:

Agents, wood companies and tool manufacturers.

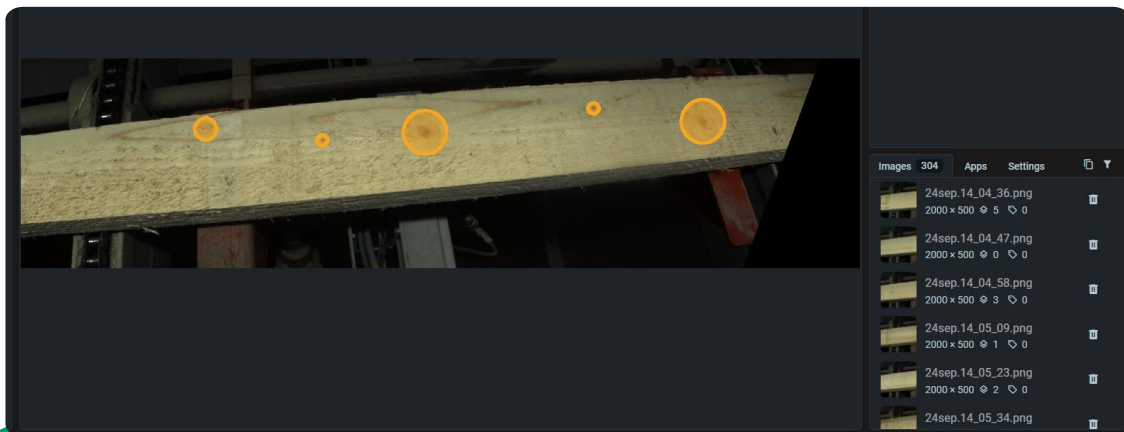
CONTACT:

Mr. Nataša Trilobit, Director

M: +386 40 801 443

E: natasa@trilobit.si

W: <https://libraryofboards.com/>





Annual Sales: 0,7 M EUR

Export share: -

No. of employees: 2

Year of establishment: 2009

MAIN PRODUCTS:

CENCEN d.o.o. is a company specializing in engineering services, with a focus on the wood industry with the production of its own controllers for various types of wood biomass, programming of larger boiler plants. The company offers comprehensive solutions in the field of optimization of production processes and the implementation of sustainable and digital technologies in the wood processing industry.

LOOKING FOR:

Acquiring new partners, new knowledge, new directions and new visions in the field of wood biomass and energy.

CONTACT:

Mr. Boris Cencen, Director

M: +386 31 342 818

E: 1010.boris@gmail.com

W: <https://www.cencen.eu/>

2null1



MAIN PRODUCTS:

2null1 is your business process automation partner.

We specialize in digitalizing and optimizing workflows for businesses, transforming complex processes into streamlined digital platforms.

By combining deep consulting with strategic digital development, we create tailored platforms that do not just meet operational goals but lead to significant improvements in efficiency and performance.

LOOKING FOR:

Forward-thinking companies seeking to:

- Boost productivity by streamlining workflows
- Reduce manual tasks through smart automation
- Improve accuracy with standardized, digital procedures
- Simplify planning via centralized data systems

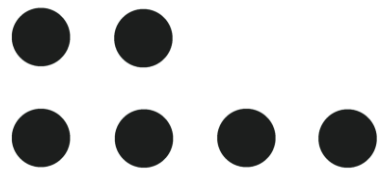
CONTACT:

Mr. Aljoša Antolin, Director

M: +386 41 916 937

E: aa@2null1.com

W: <https://www.2null1.com>



Jean Fridau

MAIN PRODUCTS:

Empowering businesses with custom web and cloud solutions - from user experience design and development to secure hosting and cybersecurity.

Turning ideas into apps with: Go, PHP, Laravel, and Vue.js.

LOOKING FOR:

Collaboration with Japanese companies in digitalization and optimization of processes in the wood industry.

CONTACT:

Mr. Jean Fridau, Director

M: +386 41 341 666

E: jf@jeanfridau.com

W: <https://jeanfridau.com/>





Code Care PRO

MAIN PRODUCTS:

Dedicated applications, online platforms and stores for digitalizing sales channels and expanding the market, server and web service maintenance to ensure a smooth digital presence of companies.

LOOKING FOR:

In Japan, we want to establish contacts with companies and organizations that are looking for advanced technological solutions for digitalization and optimization in the woodworking industry.

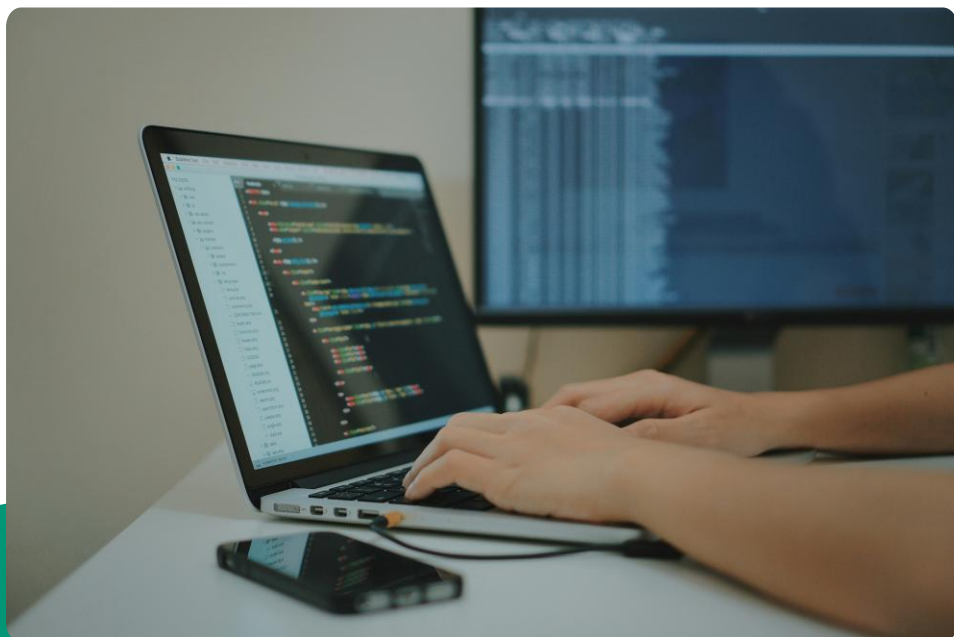
CONTACT:

Mr. Tadej Konkolič, Director

M: +386 40 756 508

E: tadej.konkolic@gmail.com

W: <https://codecarepro.com>





Smart Automation for Every HR Task — From Onboarding to Payroll



MAIN PRODUCTS:

Our company develops modern software solutions designed to optimize HR processes in international companies. We focus on developing web and mobile applications that support talent management, recruitment and HR marketing.

LOOKING FOR:

Our goal is to establish strategic partnerships with companies in Japan that operate in the field of human resource management or are looking for technological solutions to improve HR processes. We are interested in connecting with local service providers, recruitment agencies, and companies that need customized software solutions for internal use or further distribution in the Japanese market.

CONTACT:

Mr. Matej Zlodej, Director

M: +386 41 699 424

E: matej@hures.eu

W: <https://hures.eu/>



MAIN PRODUCTS:

An online store where you can find everything to protect your phone.

LOOKING FOR:

Suppliers of protective equipment for mobile phones.

CONTACT:

Mr. Tomaž Marko, Director

M: +386 40 411 166

E: tomaz.marko@fontes.si

W: <https://fontes.si/>





**Please consult
our catalogue:**

Contact general

Mr Bernard Likar

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W: www.lesarski-grozd.si/en/





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